



### Capability Statement

**CAGE**  
8KF14

**DUNS**  
058615277

**NAICS/PSC**  
424480  
111998  
111339  
311991  
8915



**WOSB**



### Contact Information

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### Address

5421 West Delaware Avenue  
Visalia, CA 93291  
(559) 280-1292

### Company Overview

Since 2010, RJB Produce, Inc. provides fresh produce and fruit essentials to our clientele. We are a family, woman-owned business, have over 30 years of experience, and offer an array of specializations.

Our produce includes but is not limited to: pomegranates, blood oranges, lemons, kiwis, white nectarines, and Asian pears. In addition to a diverse range of wholesale, we use minimal pesticides, practice low impact farming, have a team of marketing experts with extensive industry experience, and own 1,200 acres of land. Here at RJB Produce, Inc. we ensure a 100% satisfaction guarantee through safely supplying our clients with fresh fruit that is handled with care, the highest safety standards, and more.

Please contact us today for additional information on our produce essentials and federal contracting abilities.

### Core Competencies

- Fresh Produce & Fruit
- Seedless Table Grapes
- Navel Oranges
- Valencia Oranges
- Grapefruit
- Clementine Mandarins
- Satsuma Mandarins
- Lemons
- Cara Cara Oranges
- Blood Oranges
- White and Yellow Peaches
- White and Yellow Nectarines
- Red, Purple and Black Plums
- Apricots
- Red, Green and Black Seedless Table Grapes
- Pomegranates
- Pluots
- Cherries
- Kiwis
- Asian Pears

### Differentiators

*“Valley Grown, Valley Sold. Fresh. Farm. Easy Fundraising.”*

- In business since 2010
- 30+ years of industry experience
- Family-owned
- WOSB & WBE Certified
- Marketing experts with extensive industry experience
- 100% satisfaction guarantee
- Practice minimum impact farming to help the environment
- Minimal use of pesticides, low input irrigation to save water
- Own 1,200 acres of land, fruit, and produce
- Long-term clients
- Use independent carriers for transportation of fruit

### Past Performance

**HHH Fundraising** - supply 20-22 citrus fruit pallet truckloads to multiple fall fundraisers in Montana twice a year - ongoing relationship for over 25 years - each truckload equates to 43,000 pounds

**USDA Agricultural Marketing Service** - shipped 206,181 mixed fruit boxes - completed in 1 1/2 months - \$4,536,000.00

**USDA Agricultural Marketing Service** - shipped 274,909 mixed fruit boxes - completed in 2 months - \$6,048,000.00